



December 9, 2025

**AWARD NOTICE  
RP017-25**

**Provision of Electronics Recycling and Value Recovery Services on a Multi-Year Contract**

Pursuant to the proposals received on October 10, 2025 for RP017-25 Provision of Electronics Recycling and Vault Recovery Services on a Multi-Year Contract, the proposal has been awarded to Electronics Recyclers International, Inc. (ERI) per the enclosed tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

Bethany White  
Purchasing Associate II

BW/bc

Enclosure

## COST TABULATION

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|               |   |             | Dynamic Lifecycle Innovations (OS) |              | Electronics Recyclers International, Inc. (OS)<br>(ORIGINAL) |              | Electronics Recyclers International, Inc. (OS)<br>(BAFO) |              | Iron Mountain Government Solutions (OS) |              | ThinkTLS, LLC (OC) |              |
|---------------|---|-------------|------------------------------------|--------------|--|--------------|--|--------------|---|--------------|--------------------|--------------|
| ITEM #        | DESCRIPTION   | APPROX. QTY | UNIT PRICE                         | TOTAL PRICE  | UNIT PRICE   | TOTAL PRICE  | UNIT PRICE   | TOTAL PRICE  | UNIT PRICE                              | TOTAL PRICE  | UNIT PRICE         | TOTAL PRICE  |
| 1             | Revenue Share %   | (\$100,000) | 40%                                | -\$40,000.00 | 80%  | -\$80,000.00 | 80%  | -\$80,000.00 | 70%                                     | -\$70,000.00 | 70%                | -\$70,000.00 |
| 2             | Hardware: AC Adapters / AV Equipment, Cell Phones / MiFis, Desktop Computers, Docking Station, Hard Drives, Keyboards / Mice, Laptop Computers, Misc. Electronics, Modems, Monitors (LCD/LED), PC-AIOs, Phones, Plotters, Printers, Radio Equipment, Scanner, Servers, Switches, Routers, Access Points, Tablets, TV, UPS, Mixed Wires, Metals, Low Grade Plastic Mix | 130 Units   | \$0.00                             | \$0.00       | \$6.00   | \$780.00     | \$6.00   | \$780.00     | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
|               |   | 155 Lbs.    | \$0.35                             | \$54.25      | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 3             | Pickup Fee  | 35 Pickups  | \$0.00                             | \$0.00       | \$455.00   | \$15,925.00  | \$415.00   | \$14,525.00  | \$0.00                                  | \$0.00       | \$250.00           | \$8,750.00   |
|               |   | 350 Pallets | \$120.00                           | \$42,000.00  | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 4             | Labor Fee   | 35 Each     | TBD                                | TBD          | \$63.25  | \$2,213.75   | \$57.75  | \$2,021.25   | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 5             | Transportation Fee  | 35 Pickups  | \$0.00                             | \$0.00       | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
|               |   | 350 Pallets | \$120.00                           | \$42,000.00  | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 6             | Materials Fee   | 35 Each     | \$0.35                             | \$54.25      | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 7             | Certificate of Destruction  | 35 Batch    | \$4.00                             | \$520.00     | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 8             | Certificate of Data Destruction   | 35 Batch    | \$4.00                             | \$520.00     | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| 9             | Certificate of Resale   | 1 Batch     | \$4.00                             | \$520.00     | \$0.00   | \$0.00       | \$0.00   | \$0.00       | \$0.00                                  | \$0.00       | \$0.00             | \$0.00       |
| TOTAL REVENUE |   |             | \$45,668.50                        |              | -\$61,081.25   |              | -\$62,673.75   |              | -\$70,000.00                            |              | -\$61,250.00       |              |

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|           |  |                     | Circularity<br>Electronics<br>(OS) | Dynamic Lifecycle<br>Innovations<br>(OS) | Electronics<br>Recyclers<br>International, Inc.<br>(OS) | eWaste eParent,<br>LLC<br>(L) | IB Tech, LLC dba<br>eFurb<br>(OS) | Iron Mountain<br>Government<br>Solutions<br>(OS) |
|-----------|--|---------------------|------------------------------------|--|---|-------------------------------|-----------------------------------|--|
| ITEM<br># | CRITERIA   | POINTS<br>ALLOCATED | TOTAL<br>POINTS                    | TOTAL<br>POINTS                          | TOTAL<br>POINTS   | TOTAL<br>POINTS               | TOTAL<br>POINTS                   | TOTAL<br>POINTS                                  |
| 1         | Experience and Qualifications                                | 10                  | 2.75                               | 8.25                                     | 9.25  | 8.75                          | 7                                 | 9.5  |
| 2         | Certifications and Compliance                                | 30                  | 2.75                               | 27.25                                    | 27.75   | 22.5                          | 21.75                             | 28.5   |
| 3         | Approach to Scope of Services, Proximity, and Responsiveness | 25                  | 10                                 | 21.75                                    | 24.5  | 21.5                          | 19.75                             | 17.25  |
| 4         | Data Security and Reporting                                  | 10                  | 3.25                               | 8.5                                      | 9.5   | 7.5                           | 9                                 | 8.25   |
| 5         | References   | 5                   | 5                                  | 3.5                                      | 5   | 5                             | 3                                 | 5  |
|           | <b>SUB-TOTAL</b>   | <b>80</b>           | <b>23.75</b>                       | <b>69.25</b>                             | <b>76</b>   | <b>65.25</b>                  | <b>60.5</b>                       | <b>68.5</b>                                      |
| 6         | Revenue Sharing Percentage & Fees                            | 10                  |                                    | -6.4                                     | 8.75  |                               |                                   | 10   |
|           | <b>TOTAL</b>   | <b>90</b>           | <b>23.75</b>                       | <b>62.85</b>                             | <b>84.75</b>  | <b>65.25</b>                  | <b>60.5</b>                       | <b>78.5</b>                                      |

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|           |  |                     | Ogistic, LLC dba<br>Green Wave<br>Electronics<br>(OC) | Paladin<br>Envirotech, LLC<br>(OS) | PC'S for People<br>(OC) | PedalPoint<br>evTerra Recycling,<br>LLC<br>(OC) | ThinkTLS, LLC<br>(OC) | TwoEight Tech<br>Technology<br>Solutions<br>(OS) |
|-----------|--|---------------------|---|------------------------------------|-------------------------|---|-----------------------|--|
| ITEM<br># | CRITERIA   | POINTS<br>ALLOCATED | TOTAL<br>POINTS                                       | TOTAL<br>POINTS                    | TOTAL<br>POINTS         | TOTAL<br>POINTS                                 | TOTAL<br>POINTS       | TOTAL<br>POINTS                                  |
| 1         | Experience and Qualifications                                | 10                  | 9.25  | 7.75                               | 5                       | 7.75  | 8                     | 5.75   |
| 2         | Certifications and Compliance                                | 30                  | 18.5  | 22.5                               | 2.5                     | 22.5  | 28                    | 22.5   |
| 3         | Approach to Scope of Services, Proximity, and Responsiveness | 25                  | 22  | 20.5                               | 6.25                    | 21.25   | 23                    | 16.25  |
| 4         | Data Security and Reporting                                  | 10                  | 8   | 7.5                                | 0.5                     | 8.25  | 9.75                  | 6.5  |
| 5         | References   | 5                   | 4   | 5                                  | 2                       | 2.5   | 5                     | 5  |
|           | <b>SUB-TOTAL</b>   | <b>80</b>           | <b>61.75</b>  | <b>63.25</b>                       | <b>16.25</b>            | <b>62.25</b>                                    | <b>73.75</b>          | <b>56</b>  |
| 6         | Revenue Sharing Percentage & Fees                            | 10                  |   |                                    |                         |   | 8.76                  |  |
|           | <b>TOTAL</b>   | <b>90</b>           | <b>61.75</b>  | <b>63.25</b>                       | <b>16.25</b>            | <b>62.25</b>                                    | <b>82.51</b>          | <b>56</b>  |

**Recommended Vendor:**

Electronics Recyclers International, Inc. (ERI)

Attn: Ethan Goldsmith

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Fresno, CA 93711

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